The logistics magazine **ZIEGLER**° Doar



### **Ziegler Academy**

Training & consulting on all aspects of customs, export control and excise duty law

#### **NEW: Land trans**port round trip

Belgium - Netherlands -Germany - Switzerland

#### Green is our passion

Ziegler as a partner of the green sector

#### Welcome onboard!

Dear readers,



Climate protection and reduction of CO<sub>2</sub> are sensible and necessary steps – but they are also hard work. The new CBAM climate protection instrument of the EU has significantly increased the workload for importing companies. The key term is: reporting obligations. Ziegler provides comprehensive assistance here: our CBAM service takes care of all the administrative work for you – including customs clearance and tariff classification of the goods.

Stay relaxed – and let's move forward in the area of sustainability together!

Kind regards,

Thorsten Witt, CEO Switzerland,
Germany

Linked in

www.linkedin.com/company/ziegler-deutschland



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Ziegler handles your CBAM reporting obligations – reliably, on time and in full page 3



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# CBAM made easy – Ziegler can help you!

# Ziegler handles your CBAM reporting obligations – reliably, on time and in full

The CBAM (Carbon Border Adjustment Mechanism) is an EU climate protection instrument. Through the CBAM, the EU levies charges on  $CO_2$  emissions when certain goods are imported. This is intended to incentivise companies to import goods with low  $CO_2$  emissions values.

Since October 2023, companies in the industries affected have had to submit CBAM reports to prove the  $\mathrm{CO}_2$  emissions of imported goods. This makes ecological sense, but involves a lot of work. The

reporting obligation has to be fulfilled every three months. And this is exactly where Ziegler comes in: we prepare your CBAM reports and submit them on the EU CBAM portal – and of course, Ziegler also takes care of the customs clearance of your imports and classification of your goods!

Take advantage of our expertise and gain a competitive edge. You can concentrate on your core business – while we ensure that you are 100% compliant.

# How to fulfil all your CBAM obligations

CBAM service: Ziegler takes care of the preparation and submission of your CBAM reports

Ziegler now offers CBAM services in its Customs Competence Centre. In co-operation with legal experts and relevant IT service providers, Ziegler provides its customers with comprehensive support: preparation and submission of CBAM reports, customs clearance of imports and exports and tariff classification of goods.

The CBAM is challenging for companies. Companies must submit their CBAM reports by the end of the quarter. Stricter CBAM reporting requirements have also applied since the third quarter of 2024. Failure to meet deadlines or provide complete information could result in fines and, in future, withdrawal of import licences for CBAM goods.

#### **Avoid the stress**

In order to fulfil all your CBAM obligations, resources, compliance with deadlines and up-to-date expertise are all essential. We recommend passing this work on to the specialists at Ziegler's Customs Competence Centre.

#### This is what the specialists at Ziegler can do

- Creation: CBAM reports
- Submission: on time and without errors
- Check of your goods for CBAM reporting requirements

#### How you benefit from the CBAM service

- Reliable and legally compliant customs processes
- Avoidance of fines thanks to reliable compliance
- Time savings through comprehensive customs, transport and CBAM processing service

#### How Ziegler relieves the burden on you

With Ziegler's CBAM service, companies benefit from smooth, reliable processing of all CBAM obligations. This allows you to concentrate fully on your core business.

#### Contact the CBAM service

Ziegler Customs Competence Centre

Tel.: +49 40 200 053 35

Customs.germany@zieglergroup.com

More CBAM information





### Getting your CBAM data right



Guest article: The complexity of obtaining emissions data for CBAM

Since October 2024, European companies subject to the Carbon Border Adjustment Mechanism (CBAM) have had to report real emissions values for their imported goods for the first time and are no longer allowed to use standard emission values from the EU Commission. Many companies are faced with considerable challenges here. Below we provide an overview of the steps and approaches that are necessary and available to fulfil CBAM requirements going forward.

Template», but it is very detailed. Many companies therefore rely on consultants or software solutions to automate this process and make it more efficient. Calculate the emission values Production facilities outside the EU often do not monitor their emissions adequately. The CBAM Regulation sets out a specific standard for calculating emissions. A software tool or the support of a consultant can make it easier to calculate the data and organise the process efficiently.

#### Analysis of the supply chain

A key step for companies is to analyse their supply chain in detail. You will have to clarify whether the suppliers themselves are the manufacturers or they are acting as intermediaries. Intermediaries are often reluctant to disclose the sources of their supply, which makes access to emissions data more difficult. Nevertheless, specifying the exact manufacturer is obligatory from the Q3/2024 report onwards. A precise analysis of the supply chain is therefore crucial.

#### **Cooperation with manufacturers**

Once the manufacturers have been identified, it is crucial to make contact with them to obtain the data you need. The EU offers a «Communication

#### Data for upstream products

Another obstacle is obtaining emissions data for upstream products. For example, a steel manufacturer must record the emissions of its iron supplier. This is the biggest challenge. Local support along the supply chain, underpinned by software solutions, can help here.

#### Consequences of non-fulfilment

Companies that fail to provide the required data face fines of between EUR 10 and 50 per tonne of  $\mathrm{CO}_2$  not correctly recorded. In future, import licences may even be withdrawn. A software-supported process can prevent sanctions.

Text: Helge Wieggrefe

kolum X ZIEGLER



#### About Helge Wieggrefe

a law graduate and doctoral student in the field of Carbon Border Adjustment Mechanism, is co-founder of the CBAM software company kolum.earth. The company, which specialises in CBAM compliance, is funded by the German Federal Ministry for Economic Affairs and Climate Protection and recently entered into a partnership with Ziegler. This collaboration makes it possible to optimally fulfil the complex requirements of CBAM for customers with innovative software solutions.

# Introducing the Ziegler Academy

#### An interview



The Ziegler Academy team

Right to left: Tobias Schmitz (back); Lars Schröder Ramirez (front); Thorsten Witt (back); Julia Scholze (front); Nikola Prvanov (back); Saskia Hübner (front).

The Ziegler Academy is now officially launching with a series of interactive and practical training courses for all economic operators in Germany – from trainees to experts.

Originally created as an internal training and onboarding platform for Ziegler GmbH employees, it is now opening its doors to the entire professional training market in the area of foreign trade.

The Academy was created as part of Ziegler GmbH. What was the biggest challenge in

# establishing this service in a corporate context?

It was definitely new for us to adopt a kind of start-up mentality, as we otherwise operate as an established company – it was a balancing act between tradition and innovation.

It started as an internal academy. How did you come up with the idea of offering external training courses to other economic operators?

The idea of also offering external training courses to other participants in the economy came about

#### A brief portrait

The pulse of the Ziegler Academy always beats to the rhythm of the times. The Academy's training courses are interactive, lively, up to date and based on years of practical experience. «We are agile, practice-orientated and up to date,» says the Academy team.

The mission of the Ziegler Academy is to make complex and current topics in the areas of customs, foreign trade and excise duty law understandable in the sense of «easy to learn». The aim is to enable participants to operate confidently in an increasingly complex market environment. Whether it's in person at the Academy's training facilities in Hamburg, hybrid, online, or on your premises as an in-house training course - the Academy makes it all possible!

In addition to training courses, the service portfolio also includes customised consulting services in the areas of customs law and export control. The Ziegler Academy is your companion and has its ear to the market for you when it comes to customs, export control, excise law and the supply chain.

for several reasons. On the one hand, demand came directly from our customers, who showed great interest in benefiting from our expertise. We also wanted to pass on the knowledge that we have built up at Ziegler over the years, not only internally but also externally. Through our training programmes, we want to offer our customers the opportunity to train their own employees in a targeted way and thus increase their expertise and competitiveness.

# In addition to the challenge of establishing yourself within your own company, what were the main headaches in developing and presenting the external service?

Above all, it was the IT issues that gave us headaches. In addition to the website, which had to be conceptualised and developed together with IT, the need for an internal Learning Management System (LMS) really challenged us – that's always a balancing act between optimal functionality, the user experience and our resources.

«Easy to learn» is a key term in your mission for the external service. What does it mean in concrete terms? How do you

#### make complex topics such as customs law or export control «easy» for your participants?

For us, "easy to learn" means that we turn the dry legal jargon into practical, easy-to-understand content. We work with interactive methods, simulations and real case studies to make complex issues more tangible. The aim is for participants to be able to apply what they have learnt immediately in their day-to-day work.

#### You talk about having your wear to the market». How do you ensure that your content is always up to date?

We work closely with experts in the field, carefully monitor legal developments and continuously adapt our training content. Regular feedback sessions and the direct involvement of industry representatives help us to stay up to date at all times. But the close relationship with our customers is also a key factor here, as it always tells us what is relevant and in demand at any given time.

#### How important are the terms «agile» and «practice-orientated» for you? Aren't they just buzzwords nowadays?

Agility is not just an empty buzzword for us. It means that we can

adapt quickly to changes – whether it's new legal requirements or changing customer needs. And being practice-orientated means that our content and methods are always directly geared to the working reality of our participants.

# It's just the beginning of your journey as the Ziegler Academy serving the outside world. What are you most looking forward to and what could still be a challenge for you?

Of course, our first major challenge is to establish the Academy on the market. But we are looking forward to taking on precisely that challenge – and to making new contacts and gaining valuable experience in the process.

#### Contact

#### **Ziegler Academy**

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Julia Scholze, Head of the Ziegler Academy, has been with Ziegler for 7 years.

# Pioneer in digital printing

Hunkeler AG helps print shops to make products more efficiently



Award-winning innovation: «Hunkeler Starbook Plowfolder» automated book solution

In the age of digital information, printed products remain in use almost universally. For 100 years,

Hunkeler has been providing pioneering solutions in the printing industry, combining digital printing with paper processing. onboard spoke to Markus Thurnherr, Nga Tran and Simon Kunz from Hunkeler about current issues and logistics.

#### How do you see the future of digital printing?

Companies are switching from offset to digital printing and producing more personalised, versioned and «on demand» print products. This flexibility is a competitive advantage. Hunkeler is developing new, more automated solutions. These technologies enable print shops to make products

more efficiently. We are pioneers in transforming the printing industry and focus on innovative solutions.

## What innovations are you planning to bring to market?

Technologies focussing on user-friendliness and automation. In view of the shortage of skilled workers in many industries, easy-to-use solutions are crucial for optimising workflows in print shops. The central element is improvements in the connection of the machines to the digital workflow.





Long-standing and successful collaboration in logistics: (from left to right) Simon Kunz (Hunkeler), Rosie Bendel and Mario Gehring (both Ziegler) and Markus Thurnherr (Hunkeler).

## What about environmentally friendly production solutions?

Switching from offset to digital printing reduces waste and minimises the ecological footprint. Hunkeler is contributing to this development by developing more efficient machines and solutions that consume less energy and fewer resources. In this way, we are minimising the environmental impact of each individual machine.

# What challenges does Hunkeler face in terms of logistics and exports?

There are many country-specific requirements involving a lot of bureaucracy and effort: intra-Community deliveries with EU customs clearance, chain/triangular transactions, sanctions, export controls, dangerous goods – also the CBAM and Passar at the moment. In addition, there are customer requirements for exact delivery dates and warehouse logistics if external interim storage is necessary.

## How did the collaboration with Ziegler come about?

It was pure chance! A Ziegler employee presented a «simple» solution to an acute export problem. This developed into a longstanding and very close partnership.

# Hunkeler AG – a pioneer in the industry

#### **Excellence in paper processing**

Hunkeler AG, Wikon Switzerland, is at the forefront of innovation in digital print finishing. For 100 years, Hunkeler has relied on its extensive expertise to set new milestones as a pioneer in the industry: integrated solutions for continuous printing, sheet production, logistics systems and software. These solutions are designed for everything from high-performance digital printing to complex web inspection and tracking solutions. . www.hunkeler.ch

#### What services does Ziegler provide?

Ziegler is our main partner for exports and logistics and also handles imports for us. Ziegler also takes care of German tax administration and Intrastat/ZM reports and effective transport for intra-Community deliveries and consignments. Ziegler advises us on tax and customs law.

#### How significant are supply chain problems?

Internally, we have optimised our warehouse management, work closely with key suppliers and have a very flexible workforce. Ziegler's «Special Service Team» is extremely cooperative, solution-orientated, efficient, fast and top quality – exactly what we need.

#### **Innovation Award**

The automated book solution «Hunkeler Starbook Plowfolder» facilitates production of digitally printed books from print run 1. It is changing the book industry: less waste, shorter transport routes, better quality. The Chamber of Industry and Commerce of Central Switzerland (IHZ) has recognised Hunkeler's achievement in this context with its 37th Innovation Award.





# Ziegler Landverkehre – cross-border cooperation Optimised transit times thanks to the «four-country trip»

Round-trip lorry links Belgium, the Netherlands, Germany, Switzerland

Thanks to targeted cooperation between the Ziegler sales teams (see page 12) and those responsible for the operational departments, we are now offering a round-trip transport service. It covers the main countries on the north-south axis in Europe on a regular basis.

This is unique in Ziegler's company history: the Ziegler round-trip lorry connects Belgium, the Netherlands, Germany and Switzerland – twice a week, for both import and export.

This new mode of transport makes it possible to ship general cargo effectively and on schedule. From the HUBs in these 4 core countries, we also cover destinations throughout Europe, such as the United Kingdom, Portugal, Spain

and Italy, efficiently and quickly. The better  $\mathrm{CO}_2$  balance is also worth noting, as the goods are consolidated and not loaded separately in each country. This is entirely in line with the Ziegler Group's motto «now even greener».

Ziegler customers benefit from the fact that Ziegler has its own branches in all the participating countries, which work together as a team. Furthermore, senders and recipients have a direct and personal contact in each country.

#### The bottom line for customers:

A «must» for all those who are looking for cost-effective logistics processes, fast and flexible delivery times in a dense transport network with a well-developed infrastructure.

#### The highlights:

- Import and export 2x a week
- via HUBs in Welkenraedt,
   Eschweiler and Basel

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What will be important in logistics in the future? What are the trends and how do I adapt to them? Stay ahead of the curve: Ziegler's Logistics Lounge gives you an edge with its wealth of first-hand insider news. Here's a look at the new podcast editions and the experts who give host Lars Schröder Ramirez comprehensive answers to all his questions.

#### What is the CBAM?

Our guest Lars Hillmann is a lawyer at the commercial law firm GvW Graf von Westphalen. In this episode, Mr Hillmann introduces the basics of the CBAM (Carbon Border Adjustment Mechanism). In addition to the theoretical principles, he also reveals in the podcast why the term «climate duty» is misleading.

#### The CBAM in practice

Helge Wieggrefe is a CBAM insider: as a law graduate and doctoral student working in the field of the Carbon Border Adjustment Mechanism, he is co-founder of the CBAM software company kolum.earth. He explains the challenges that companies face when implementing the CBAM.

#### AI in logistics

Our guest is Joshua Peitzmeier. Mr Peitzmeier is a research associate at the Fraunhofer Centre for Maritime Logistics and Services CML. He conducts research in this area with a focus on artificial intelligence. In the interview, he talks, among other things, about the AI applications that already exist for ports and logistics.

#### **Zieglers Logistics Lounge**

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Amazon Music
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Geneva and Lake Geneva: Ziegler offers all-inclusive logistics here.

Geneva is the logistics hub of French-speaking Switzerland. Ziegler (Schweiz) AG organises road and overseas transport and air freight involving imports and exports from its two offices in the city and at the airport. One of its areas of expertise is organising special transports. Ziegler also has its own customs offices in both branches for efficient and fast customs clearance of consignments.

#### Air freight

Temperature-controlled pharmaceuticals, valuables, dangerous goods, cigars, machine parts, surgical instruments, promotional items, clothing, for example. Destinations: USA, China, Europe, Arab Emirates



#### **Land freight**

Food, wine/spirits, cigars, technology, art/valuables, pharmaceuticals, cosmetics, for example. Travelling to and from Portugal, Spain, France, Italy, Belgium, Germany, the UK, the Netherlands, Sweden, Turkey, Greece (daily) and all other countries.

#### Warehouse logistics

2500 square metres of warehouse divided into modular boxes with unlimited access (24/7) and coworking area for our customers. There is also an open bonded warehouse and duty-free warehouse.

#### **Contact**

#### Ziegler Geneva City Office

6, route des Jeunes, 1211 Geneve 26, Switzerland Tel.: +41 22 309 06 70, geneve@ziegler.ch

#### Ziegler Geneva Airport

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Committed to their work: employees from the two offices in Geneva. From left to right: Patrick Gallais, Matteo Chiavaroli, Florence Ribette, Alain Rousselet, Anne-Geraldine Pilloud, Andreas Schaffner, Andreea Mihaila, Victor Carvalho, Camille Parent

### Ziegler in the Nuremberg metropolitan region

CALL IN. BE AMAZED. STAY A WHILE.

### Export department to be expanded

Activities in Bavaria to be expanded, especially in the Nuremberg metropolitan region. Branch manager Thorsten Scholz emphasises its importance: «The Nuremberg metropolitan region is one of the most important economic and cultural regions in Germany and comprises a total of eleven districts as well as the cities of Nuremberg, Fürth, Erlangen and Schwabach.» The region has around 3.6 million inhabitants and is an important hub for transport, industry and trade.

«The fact that we cover this important region with our freight forwarding and logistics services is an important component of the Ziegler Group umbrella," continues Scholz. «The Group offers a comprehensive range of services throughout Europe and the world.»

- Sea freight
- Air freight
- General cargo distribution
- Warehousing & logistics

«The expansion of the Air Freight Export department has been stepped up this year. Thanks to excellent, long-standing customer relationships, Ziegler is very firmly anchored in the region.» Professional contacts are available for all aspects of the supply chain.



The modern office building in which the Ziegler team in Nuremberg works.

#### **Nuremberg**

The «Nuremberg Metropolitan Region» is characterised by a wide range of industries, including automotive engineering, mechanical engineering, electrical engineering, logistics and the creative industries. Nuremberg itself is known for its trade fairs and congresses, including the «Spielwarenmesse» (toys) and «BioFach» (organic food), which attract worldwide attention.

The metropolitan region is also strongly positioned in the areas of research and education. Numerous universities and research institutions, such as the Friedrich Alexander University Erlangen-Nuremberg, offer close links between the academic world and business.

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# «think global & act local»!

# Ziegler-Global Sales Group: meeting global customer needs together

Consolidating strengths within the Ziegler Group: this is the aim of the transnational Global Sales Group. Sales staff from various countries share experiences, work together, utilise networks and get to know the requirements of the different markets.

The Ziegler Global Sales Group was established in 2024 velopment and addresses sales issues and ideas at Group level, feeding in to the strategy of the Executive Committee.

Optimised
The managers of the Ziegler Group meet around
Custom four times a year for this purpose – always at different Ziegler Group locations, combined with a presentation of the country or the branches located there.

Companies think

#### Discussion of customer needs

Sales employees from Belgium, the

Netherlands, France, the UK, Switzerland, Germany, the USA and China share

their experiences in the area of local and global customer needs so that everyone can benefit from the experience of others in the national organisations.

#### Joint CRM programme

Customer Relationship Management (CRM) has been running in the Group for a number of years and is largely used to record customer data and for local marketing campaigns. Here, too, opinions and requirements are shared constructively. This facilitates continuous development of new opportunities.

#### Optimised customer solutions from a single source

around

Customers benefit from the resulting network. Global requirements can be discussed quickly and efficiently in all transport and logistics areas, so that the best possible solution can be presented to the customer from a single source. A platform for optimal development of concepts has also been created for countries in which Ziegler does not have its own branches – so everyone can benefit from the knowledge of others



Markus Wenk Ziegler Switzerland



Tobias Schroth Ziegler Germany

# Green is our passion

Ziegler goes the extra mile as a strong partner of the green sector

Green is our passion – this slogan expresses our commitment and passion in supporting the green industry with sustainable and efficient logistics solutions. Companies from the green sector have been relying on Ziegler as their logistics partner for many years. We have won them over with our customised solutions that are specially tailored to the requirements of the DIY and garden sector.

#### Efficient processes and a comprehensive service portfolio

Ziegler offers an attractive range of services: LCL goods flows are optimised through shipments in our own consolidated containers or as an exclusive «Buyer's Consol», while regular, pre-booked weekly departures guarantee maximum planning reliability.

With regional expertise in many European countries and digital, Group-wide logistics solutions, we guarantee seamless interface processing. We also offer targeted solutions for discounter requirements and support PODs in Barcelona,

Koper, Antwerp and Rotterdam. Efficient handling and fine distribution in domestic German and European freight transport round off the service portfolio.

#### Personal support and expertise

In addition to our range of services, Ziegler is distinctive because of the way we look after our customers: dedicated contacts, short decision-making processes and regional branches guarantee personalised support. We work with our customers to achieve solutions that are perfectly tailored to their needs and objectives.

#### Member of the Industrieverband Garten e.V.

As a further sign of our commitment to the green sector, this year we became a proud new supporting member of the Industrieverband Garten (IVG) e.V. With over 150 member companies, the association represents the green sector in the hobby and professional market. Freight forwarders have so far only been represented to a limited extent, which makes Ziegler's



membership of the association particularly special. This membership gives us the opportunity to contribute our knowledge, benefit from synergies within the network and continue to grow together with partners in the green sector.

With our membership of the IVG and our comprehensive service portfolio, we will continue to work to strengthen the green sector in the future. «Green is our passion» remains our guiding principle for growth and partnership in the industry.

#### Contact:

Our Ziegler experts will be happy to answer any questions or concerns you may have about transport solutions in the DIY and gardening sector: sales.de@zieglergroup.com











# Logistics expertise on the Elbe

On course for growth: Ziegler in the port city of Hamburg

Hamburg is a logistics metropolis: the port, the goods handling services and the many businesses along the Elbe. Of course, the Hanseatic city has always been a Ziegler location - with growing importance: the team has doubled in size in the last year, central staff units are based here and services are being significantly expanded. It's high time that onboard reported from the north again!



Anyone visiting Ziegler's lightflooded office in the heart of Hamburg will love the magnificent view: you look across the Elbe to the Elbphilharmonie concert hall, the Michel - Hamburg's landmark - and over to the cranes in the harbour. Breathtaking! An ideal location with excellent networking.

The work of the Ziegler teams in these modern offices is just as impressive. Ziegler employees support their customers here with allround expertise and a wide range of services.

#### Service portfolio

Ziegler's service in Hamburg includes:

- Processing of sea freight import and export shipments
- Preliminary and follow-up control
- Additional logistics services such as warehousing, order picking
- Handling of dangerous goods

The Hamburg office supports customers from various industries throughout northern Germany with comprehensive service and customised logistics solutions.

#### **Customs Competence Centre**

When it comes to importing and exporting goods, the customs clearance process is a constant challenge that requires a great deal of experience. The Ziegler branch has something special to offer here: a specialist team with extensive expertise in customs and foreign trade offers comprehensive customs services for customers - from customs clearance and tariff classification of goods to applications for special customs procedures.

Close proximity and seamless cooperation between the Customs Competence Centre and the Ham-



Great view from the Ziegler office.

burg office is a major advantage for the northern German location.

#### **Growth & central staff units**

The team strength in Hamburg has doubled within a year. Ziegler has established centralised functions and staff units for Germany:

- Management for sea and air freight
- Marketing department for Germany and Switzerland
- Customs Competence Centre
- New: Ziegler Academy (see article in the magazine)

# Let's introduce you to: Matthias Pichler

Branch Manager Ziegler Hamburg

Matthias Pichler has been branch manager at Ziegler in Hamburg since 2023. He began his logistics career in 2006 with an apprenticeship and a dual study programme with a degree in Logistics Management from the HSBA Hamburg School of Business Administration. He joined a medium-sized international logistics company in 2010. He has many years of experience of working abroad, specifically in Vietnam and Malaysia.



A powerful duo: Matthias Pichler (left) and Tobias Schmitz.

Cross-departmental cooperation between the teams is important here – and always works to the benefit of the customer. Just as every ship reaches a safe harbour at some point, Ziegler has long since dropped anchor in Hamburg and has a firm base in the port city.

#### Every customer is unique

Why logistics? Matthias Pichler knows from experience: «The variety and dynamism of the industry make the work exciting. Every day, every problem and every customer is unique, which enriches the work and the contact with people.»



# Implementation of the new commercial training programme (KV Reform) at Ziegler Switzerland

Ziegler (Schweiz) AG has successfully implemented the new requirements of the commercial reform in its apprenticeship training programme in accordance with the 2023 Training Ordinance. The reform provides for a fundamental reorientation of commercial training, focussing more heavily on the development and application of skills in everyday working life. Instead of the traditional school subjects and learning objectives, the new training plan is orientated towards so-called action competence areas, which are closely linked to the real demands and tasks of everyday office life.

A central component of the reform is the link between theoretical learning material and practical tasks in the company through the completion of practical assignments. Trainees work on an assignment in their day-to-day work, document their work steps and reflect on their experiences. In doing so, they develop an understanding of more complex tasks.

Initial feedback from apprentices on the new training programme has been positive. The teaching and operational tasks are perceived as practical, which makes learning easier. The combination of theory and practice ensures that the trainees immediately recognise the benefits of what they have learned in their day-to-day work and can use much of it straight away in the office.

Successful implementation of the new KV Reform requires good planning and close coordination between the practical trainers and the trainees in the company. It is important that the practical assignments are integrated into everyday working life and are orientated towards real tasks. If the deadline for submitting the work is not met, this leads to unnecessary stress for both the trainees and the trainers, who have to check and assess the work.

# for the everyday life of a haulage company

Ziegler (Schweiz) AG has prepared its training staff for the new type of training in dedicated workshops. This training was necessary to familiarise the trainers with the new requirements and methodology. Compared to the «old» apprenticeship, the amount of supervision has increased, as supervision of practical assignments and individual support for trainees requires more time and commitment. However, the training staff are happy to

take on this additional work, as they see the positive effect on the development of the trainees.

After a somewhat bumpy start and a lot of initial scepticism, everyone is now happy with the new training concept and can confirm that preparation for the professional world has improved.

Successful completion of apprenticeship – Congratulations

All five trainees completed their training successfully and will remain part of the Ziegler (Schweiz) AG team. We are particularly proud that three trainees achieved the highest grade in Switzerland (a 6) in one of the language examinations (German - French - English).



Franziska Vosseler (far left, Head of Training and Development) with the successful trainees in Pratteln: Fitim Kryeziu, Endrit Avdyli, Mattia Tufilli, Luka Vojinovic. Not in the photo: Andreea Mihaila from the Geneva branch.















### Summer parties: Table football, karaoke, team spirit

**Football fever in Dornach:** Many employees of the Ziegler branches in Switzerland came to the warehouse in Dornach wearing the jerseys of their favourite team. There were lots of football-themed games for all ages on the day.

**Table football in Koblenz:** A giant football table was the main attraction in the warehouse at the Koblenz branch. 60 employees from the German branches played together in teams. The outdoor karaoke brought singing talent to the fore.

#### Anniversaries – Congratulations, thank you for your loyalty!

25 years	
Veronica Callejon Dans	Operational Management Crew4you, Pratteln, 1.10.2024
Alexander Ehrensperger	Head of Customs, Pratteln, 1.12.2024
10 years	
Thomas Habegger	Controller, Pratteln Head Office, 1.9.2024
5 years	
Erenay Mertol	Accounting Clerk, Pratteln Head Office, 1.8.2024
Müller Heike	Project Assistant Crew4you, Pratteln, 1.10.2024
Jianzheng Wu	IT, Chief Information Officer of Ziegler Group, Pratteln Head Office, 1.11.2024
Catherine Kern	Freight Forwarding Clerk Charter, Pratteln, 1.12.2024
Marco Suter	Import/Export Clerk, St. Gallen, 1.8.2024

Eric Nicolaije Warehouse Handling Employee Eschweiler, 4.10.2024

20 years

Dennis Burmeister

Logistics/E

Logistics/Damage Clerk, Eschweiler, 19.7.2024

Melanie Wiezorrek	Internal Sales Clerk, Eschweiler, 1.9.2024
15 years	
Mohamed Miyara	Sea Freight Export Clerk, Kelsterbach, 21.12.2024
10 years	
Vassilios Geronatsios	Warehouse Handling Employee, Eschweiler, 27.10.2024
Aaron Kirberg	Head of Sea Freight Department, Kelsterbach, 1.9.2024
Daniel Wiezorrek	Team Leader Charter, Eschweiler, 1.7.2024
5 years	
Enes Akbalik	Air Freight Clerk, Ratingen, 1.8.2024
Semere Asmelash	Employee Warehouse Logistics, Eschweiler, 1.7.2024
Daniel Hanisch	Head of Air Freight, Kelsterbach, 16.7.2024
Frederic Packbier	Warehouse Worker Logistics, Eschweiler, 1.8.2024
Tobias Steinberg	Tobias Steinberg, Air Freight Clerk, Kelsterbach, 12.8.2024
Pension/retirement 2024	
Serge Flick	Warehouse Employee Dornach/SO, retirement: 31.1.2024

#### **LEGAL NOTICE**

25 years

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